

Harjeet K. Gill
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Bachelor of Dietetics +
Kinesiology Student

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Objectives

I would like to acquire a challenging position in a dynamic environment in the tech industry, where I am able to leverage the experience and skills I have in customer relations, creative problem solving, project management and innovative thinking.

Highlights:

01. I am a problem solver at heart, and I strive to deliver creative and effective solutions at the highest of standards.
02. Adaptive thinker.
03. Skilled in cultivating positive relationships with clients.
04. Creative.

Work History

2018-Current Sun Life Financial Position— Financial Advisor

Overview: I tailor practical financial solutions to guard your health and wealth, so that you are financially fit for your goals and obligations. Stay on track; these solutions will maximize and protect your savings, prepare you to “stay fit” through unexpected setbacks, and position you to achieve your short term and long term financial “fitness” goals.

I advise on life insurance, critical illness insurance, disability insurance and employee benefits for small & large companies.

Highlights:

- I used a scope of discovery questions to get a full understanding of the clients needs and provided solutions.
- Cultivated relationships with coworkers and guests via phone and email.
- Carefully evaluated financial status and goals of 50+ clients in order to best determine proper debt management and insurance decisions.
- Managing client files and scheduling.
- Maintained digital records using Salesforce—a customer relationship management tool.
- Maintained top client satisfaction rates by developing meaningful relationships.

2017 Diabetes Canada Position— Assistant

2016 Whitespot Position— Hostess